

Commercial Sales Consultant

Are you a sales hero who gets excited by providing technology solutions to make people's lives better? Do you have a desire to make an impact on the lives of your clients while working at a Top Workplace with a positive team spirit?



Due to our rapid growth in the area, Habitec is seeking to hire an experienced, full-time sales professional in the Toledo, Ohio market.

With over 45 years in the industry and trusted by over 15,000 customers, we are constantly upgrading our services and technologies to provide best-in-class solutions to both homes and businesses.

As a key component of Habitec's future growth, the candidate will receive a generous, consistent compensation plan to provide existing and new customers with superior, custom-designed solutions.

We are proud to offer:

- Competitive base salary plus commissions
- Medical Insurance
- Employer funded 401K
- Cell phone
- Flexible Schedule
- Training program and assistance from senior employees to help support your success
- Career growth opportunities

Responsibilities include:

- Expanding current customer relationships while promoting the latest technology solutions
- Creating new opportunities in the small business and commercial market
- Operating as part of a team to structure solutions for clients
- Managing opportunities through the pipeline to close business efficiently
- Providing services to your clients in a consultative fashion

Our Preferences include:

- 1 – 3 years of successful sales experience (preferred) with a proven track record in expanding new business.
- Active listener
- Flexible, personable, and tenacious
- Honest, trustworthy, and committed to excellence
- Excellent communication skills (both written and verbal)
- Self-starter with good work ethic and ability to work independently
- Prior experience in construction-trades related sales and/or prior experience in the electronic security industry
- Clean driving record
- Must pass a background check, a pre-employment drug test and future random drug tests

If you are looking for a sales position where your presence makes an impact on the lives of its clients and on the company, please send your resume and cover letter to info@habitecsecurity.com. Your cover letter must explain why you feel you are a good fit for this opportunity.

Habitec Security is an equal opportunity employer.



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habitecsecurity.com | 888-422-4832

