

Join Our Team!

Named a Top Workplace in 2015 and 2016 in Toledo by The Toledo Blade



Position: Video Monitoring Sales Representative

Position Summary

A Video Monitoring Sales Specialist will work to protect customers and their properties with the latest video monitoring technologies from the electronic security industry. You will be responsible for calling on specific industry verticals with a strong need to protect outdoor areas. Utilizing video surveillance systems with intelligent video analytics, Habitec offers a unique solution to protect large outdoor areas that previously were challenging to secure. Join Habitec in deploying a new technology in an emerging market with incredible growth opportunity.

The best fit for this career is someone with excellent communication skills, highly self-motivated and an "I want to win every day" attitude! Self-generated business will be a priority, which will be supplemented with company leads. We want you to succeed and make a career at a recognized Top Work Place in Ohio, voted on by the people that have built long careers with us. This position offers a base pay with uncapped earning potential. There is no faster way to give yourself a significant raise than to succeed in sales!

Specific Job Requirements

- You must be a strong hunter and effective closer.
- Loves Tech!
- Excellent customer service skills
- Good organizational and time management skills
- Well-developed communications and sales presentation skills
- Capable of effectively prospecting
- Strong network and relationships within your community
- Technology sales experience a plus

Benefits: We know that our people are our most valuable asset, and we are pleased to offer a substantial benefits package.

- Medical, Dental, Vision, Life and Disability Insurance Options
- 401K
- Car allowance paid monthly
- Company phone, laptop and tablet provided

Pre-Hire Screening: A job candidate must pass a drug and background check in advance of hire. A clean driving record is required. References will be called to confirm previous experience.

Habitec Security, founded in 1972, is headquartered in Holland, Ohio and has two other full-service branches in Delaware, Ohio and Charlevoix, Michigan. Habitec is ranked as the 53rd largest electronic security company in the country according to the top 100 rankings compiled by the Security Distributing & Marketing (SDM). Habitec, one of the largest family-owned and operated security companies in the Midwest, monitors their 15,000 customers from their own U.L. monitoring center. The Habitec team consists of over 90 employees with an average of 20+ years in the security industry and are leaders in commercial, industrial and residential security.

Habitec Security is an equal opportunity employer.



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