

Security Technology Sales Representative

Position Summary

A Security Technology Sales Representative will work to protect customers and their properties with the latest technologies from the electronic security industry. Habitec Security offers a multitude of cutting-edge security products and services with a team of experts to deliver what you design. We have a veteran sales and management team that are in place to train and lead you to successful career in technology sales. The best fit for this career is someone with excellent communication skills, highly self-motivated and an “I want to win every day” attitude! Self-generated business will be a priority, which will be supplemented with company leads. We want you to succeed and make a career at a recognized Top Work Place in Ohio, voted on by the people that have built long careers with us. This position offers a base pay with uncapped earning potential. There is no faster way to give yourself a significant raise than to succeed in sales!

Specific Job Requirements

- You must be a strong hunter and effective closer.
- Loves Tech!
- Excellent customer service skills
- Good organizational and time management skills
- Well-developed communications and sales presentation skills
- Capable of effectively prospecting
- Strong network and relationships within your community
- Technology sales experience a plus

Benefits at Habitec: We know that our people are our most valuable asset, and we are pleased to offer a substantial benefits package.

- **Medical, Dental, Life and Vision**
- **Car allowance paid monthly**
- **Company phone, Laptop and tablet provided**

Pre-Hire Screening: A job candidate must pass a drug and background check in advance of hire. A clean driving record is required. References will be called to confirm previous experience.

